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### THIS WEEK'S Q&A

#### Robert Stephens, Director Business Development, Cutler Associates



Stephens

Robert Stephens comes to the Worcester-based design/build firm Cutler Associates after more than 20 years in the field of marketing construction services. He is charged with business development for the company's health care division. He previously worked at Marshall Erdman Co., which specializes in medical office buildings. Here, he talks about his new gig and the challenges and opportunities of a tough economy.

#### Q. What challenges do you see in your new position?

Developing new business in a down economy is always going to be a challenge - but that makes the rewards that much greater. [\[more\]](#)



### NEW HIRES & PROMOTIONS



FLOYD



GOLDEN



HILL



KUSEK JR.



NOVAK

### A Toast To New Officers

**Paul Revere Toastmasters Club** in Worcester recently elected officers for the fiscal year of 2009. [\[more\]](#)



### Hill Joins Marlborough CU

**Darren L. Hill** of Hudson has been named a mortgage originator at St. Mary's Credit Union in Marlborough. [\[more\]](#)

### MetroWest Financial Partners Named Business Of The Year

**MetroWest Financial Partners LLC**, an independent advisory firm in Westborough, was selected as the Corridor Nine Chamber of Commerce business of the year. [\[more\]](#)

### New Faces At North Brookfield Savings

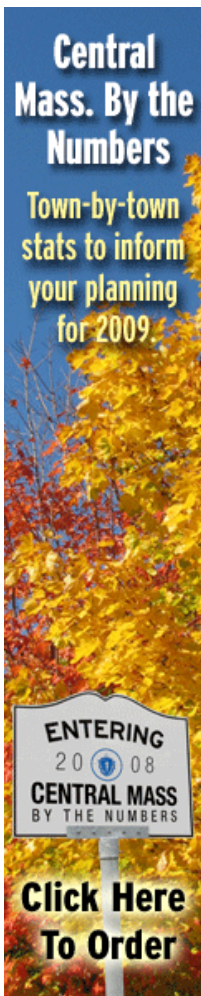
North Brookfield Savings Bank recently hired three new staff members: **Steven Kusek Jr.**, **Erica Floyd** and **David Golden**. [\[more\]](#)

### Sepaton Announces New Marketing VP

Sepaton Inc., a Marlborough-based data security firm, has made **Jay Kramer** vice president of worldwide marketing. [\[more\]](#)

### Wayland CPA Firm Lands New Accountant

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**Paresky Flitt & Co. LLP**, a certified public accounting firm located in Wayland, hired Jonathan D. Novak of Shrewsbury as a staff accountant. [\[more\]](#)

### STAFFING TIPS

#### Proofread That Resume

More than 75 percent of senior executives say one or two typos on a resume will land that resume in the trash, according to an Accountemps survey. [\[more\]](#)

### GRIP AND GRIN



Through its TD Charitable Foundation, TD Banknorth of Portland, Maine recently donated \$5,000 to the Boys & Girls Clubs of MetroWest. The funds will help support the out-of-school programming at the organization's Pearl Street Clubhouse in Framingham. Pictured, from left to right, are: Francis Hurley, president of the Boys & Girls Clubs of MetroWest; TD Banknorth executives Andrew Hall, assistant vice president, and Brian McEvoy, regional vice president; and club members Gabriel DeSouza, Alyssa Gunn, Siera Morel, Maria Morel, Jalexa Espiritusanto, and Jaylideo Morales. [\[Click here for more from our Photo Finish page\]](#)

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